

## Kristi Neidhardt Biography

Named as one of Maryland's top producing Realtors, Kristi has been creating "raving fans" of her real estate business since 2003. With 11+ years of experience, knowledge and expertise, Kristi has served hundreds of real estate clients in the Annapolis and surrounding areas. She is both a relocation and a global marketing expert. At the completion of 2013, she rose to the Top 1% of all Maryland Century 21 New Millennium Realtors, Top 2% of all Anne Arundel County Realtors and Top 30 of all the Century 21 Mid Atlantic Realtors (MD, DE, PA, DC, VA, NJ).

Kristi has held various leadership positions including serving on the Board of Directors for Anne Arundel County Association of Realtors (AACAR) from 2011 - 2012, founded and chaired the AACAR ECO Committee, former Membership Chair for the EnviroCenter and has served on Leadership Councils of 3 different real estate brokerages. She serves Annapolis, Severna Park, Arnold, Pasadena, Edgewater, Davidsonville, Crownsville, Odenton, Gambrills, Crofton and surrounding areas.

Kristi's Home Selling Team provides dedication and expertise to the sale and purchase of investment properties, waterfront homes, newly constructed homes, estate sales, as well as downsizing and upsizing homes.

Kristi was raised in Severna Park, MD on the water and now resides in Annapolis. With a love and appreciation for the Chesapeake Bay she is an avid boater, advocate for the health of the Chesapeake Bay and shares her passion and knowledge of Maryland's waterfront properties as well as high performance homes. Before her real estate career, Kristi earned a degree from Virginia Tech, served 2 years in AmeriCorps, dedicated 8 years to nonprofit fundraising and event management and is an avid member of Rotary. She is not only thoughtful, but also an expert negotiator, successful, energetic, proactive and works from an ethic of looking out for her client's long term housing and financial needs.



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## Testimonials

"Kristi really took care of us. I trust her implicitly and when we move again, she is the first and only one we will call. The words I would best use to describe her: professional, expert negotiator, magnetic, successful, fun-loving, knowledgeable and creative. And...she sold our home for more than any other home had recently sold for in our neighborhood. We don't know how she did it, but we love her for it." – *Susie Schriener*

"Professional, responsive and really looked out for us. We love our new home and are grateful for Kristi's expertise and guidance. She made the whole process easy and enjoyable. We have recommended her to 3 of our friends. All of them loved her as well. Seriously outstanding agent!" – *Joe & Theresa Negron*

"Kristi helped us evaluate the value of our investment property and its best use over time and gave us low cost improvement suggestions to help us get the highest offer we could. She sold it quickly and helped us re-invest our money in a higher income producing property. She knows her stuff. Hire her." – *Michael Miller*

"Kristi helped us save over \$20K above and beyond the builder incentives on our new home. We learned that builders vary greatly in pricing, quality and overall buying experience. It helped to have someone knowledgeable and savvy looking out for us. She is literally and figuratively a valuable resource." – *LeAndrea & Derek Bethea*

"Kristi not only helped us sell our home here in Annapolis, but also interviewed agents for us in Florida to make sure that we had the best person possible to help us find our next home. She goes above and beyond."

"Thank you Kristi for selling our house and saving us a ton of money! You are amazing and we love our new home. Thanks for everything you did to make this possible for us." – *Wayne Parrott*

"We were relocated to Maryland and moved here without knowing exactly where we wanted to be. Kristi put our minds at ease and guided us to not only the right town, but also found us the perfect neighborhood and best schools for our kids. We love our home and could not be happier with our experience." – *Rose & Roland Bennett*

## In the Spirit of Giving

Kristi Neidhardt Home Selling Team Mission:

*“To set the standard for real estate and change the world while doing it.”*

The Kristi Neidhardt Home Selling Team is green business. Our environment is something that is common to everyone on the planet, and that by focusing on improving it, this is our way of giving back to everyone. Last year, over 4,000 trees were planted in honor of our clients and to offset the carbon footprint of our real estate business. Our web site is hosted by a company that is powered by wind energy. We provided energy audits to clients who bought low efficiency homes with us. These audits help our clients reduce their energy usage and therefore, utility bills by an average of \$30/month - \$50/month. All of our paper is made from FSC Certified and recycled products. And we continue to look for ways to green our business....

We also donate to causes that our clients and friends request and in their honor. They inspired contributions of time and/or money to the following organizations:

- Habitat for Humanity
- ARC of MD
- METAvivor Research and Support (Metastatic Breast Cancer)
- Capitol Hill Arts Workshop
- SPCA
- Anne Arundel County Special Olympics
- Feed the Children
- Autism Speaks
- OxFam
- Severna Park Community Center
- Chesapeake Bay Foundation
- The Heffer Project
- Oyster Recovery Project
- Woods Church
- Haiti Relief Fund
- Toys for Tots
- Red Cross (Hurricane Sandy Relief Fund)
- Light Street Shelter
- Sarah's House
- ReStore
- Goodwill